



Revision number: 1

Purchasing Agent: Mark Hellewell

**Item: Chemical Management Systems, Portion Control Systems, Custodial Supplies, and Janitorial Supplies**

Vendor: 35650A - A Waxie Sanitary Supply  
2538 South 3850 West  
Salt Lake City UT 84120

Internet Homepage: [www.waxie.com](http://www.waxie.com)

Telephone: (801) 972-3295

Fax number: (801) 975-7329

Contact: Susan Markey

Email address: [Billys815@aol.com](mailto:Billys815@aol.com)

Brand/trade name: Waxie Solution Station

Price:  
Terms: Net 30  
Effective dates: Apr 01, 2001 through Mar 31, 2004, (1 renewal option ending 2006)

Days required for delivery: 2 - 7 Days ARO

Price guarantee period: 6 Months

Minimum order: \$250.00

Min shipment without charges:

Other conditions:

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**REVISION #1: PLEASE NOTE ADDITIONS AT END OF CONTRACT.**

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**BID # MH1907**

Multiple awards have been issued. See MA056, MA 295, MA1308, MA1309, MA1310, MA1311, MA1312, MA1313 and MA1210 before awarding.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

Vendor is required to furnish Mark Hellewell, State Purchasing, Quarterly Usage Reports. Please report total dollar figure by each separate State Agency and Political Sub-division.

Vendor # 35650A - A



<b>Solution Station Chemicals</b>					
Percentage Off Manufacturer's List: 30%					
<b>Product</b>	<b>Size</b>	<b>Unit Price*</b>	<b>Dilution Ratio</b>	<b>Cost Per Useable Gal</b>	<b>Yield Per Bottle</b>
#500 Glass & Surface Cleaner	3lit. Bottle	\$33.00	1:46	\$0.69	48 gal
#310 Mild-Acid Washroom Cleaner	3lit. Bottle	\$8.65	1:10	\$0.96	9 gal
#200 GP Cleaner	3lit. Bottle	\$42.95	1:64	\$0.42	102 gal
#600 Clean Mist Room Deodorizer	3lit. Bottle	\$13.50	1:10	\$0.79	17 gal
#100 Degreaser Non-Caustic	3lit. Bottle	\$22.50	1:64	\$0.22	102 gal
#320 Disinfectant	3lit. Bottle	\$8.55	1:16	\$0.41	21 gal
#700 Disinfectant	3lit. Bottle	\$14.00	1:100	\$0.14	102 gal
#210 Neutral Cleaner	3lit Bottle	\$15.10	1:64	\$0.15	102 gal
#300 Non-Acid Bathroom Cleaner	3lit. Bottle	\$10.50	1:10	\$0.62	17 gal

\*Case = 4/3liter bottles

\*Price quoted is price per bottle

\*Case can be broken to purchase single bottles.

<b>Dispensing Equipment Cost:</b>			
<b>Description</b>	<b>Item #</b>	<b>Unit</b>	<b>Price</b>
4+1 Solution Cabinet	321005	each	No Charge
1 Solution Cabinet-bucket fill	321008	each	No Charge
1 Solution Dispenser-Bottle fill	321001	each	No Charge
4 Solution Dispenser-Bottle fill	321004	each	No Charge
1 Solution Dispenser-Bottle fill	321002	each	No Charge
4 Bottle Wire Rack	321014	each	No Charge
1 Bottle Wire Rack	321011	each	No Charge

**Other Details:**

No charge - Items are on a "lease-loan" basis, meaning, the dispenser is "loaned" to the end user for the time that they use the Solution Station products in it. If the end-user changes to another chemical system through different distribution, the dispensing system would then be returned to Waxie Sanitary Supply.

**Spray Station Chemicals**

<b>Product</b>	<b>Size</b>	<b>Unit Price</b>	<b>Cost per usable gal.</b>	<b>Yield/11 oz bottle</b>
#10 Degreaser	6-11 oz bottles/box	21.98/box-3.66 ea	\$ 1.09	11 oz=3.35 gal
#30 Non-acid Restroom Cleaner	6-11 oz bottles/box	17.78/box-2.96 ea	\$ 2.18	11 oz=1.36 gal
#50 Glass/Surface Cleaner	6-11 oz bottles/box	35.63/box-5.94	\$ 1.25	11 oz=4.47 gal

**Dispensing Equipment Cost**

<b>Description</b>	<b>Units</b>	<b>Price</b>
Trigger Sprayer for #10 degreaser	6 per box	35.45/box-5.90 ea
Trigger sprayer for #30 non-acid restroom cleaner	6 per box	35.45/box-5.90 ea
Trigger sprayer for #50 Glass/Surface cleaner	6 per box	35.45/box-5.90 ea
Empty Water bottle	6 per box	3.60/box - .60 ea

**WAXIE "KleenLine" Portion Control Packets**

Product	Size	Unit Price	Cost per useable gal.	Yield per Case
Neutral Cleaner-#322460	2 tubs - 90cs.	22.00/case	\$0.04	540 gals
#322460	.05 oz/pk		1 pk/3 gl water	
Bowl Cleaner	2 tubs - 90/cs.	14.95/case	\$0.08	180 bowls
#031990	.05 oz/pk		1 pkt/bowl	
Floor Condition & Neutralizer	2 tubs-90/cs	25.00/case	\$0.046	540 gals
#320250	.05pz/pkt		1 pk/3 gl water	
All Purpose Cleaner/Deodorizer	400/drum	\$ 37.95	.03-1 pk/3 gl	1200 gal
#322282	2 tubs-90/case	\$ 21.35	.039-1 pk/3 gl	540 gal
#322280	.05 oz/pk			
Powdered Detergent/Disinfectant	400/drum	\$ 44.00	.11-1 pkt/gl	400 gals
#172012	2 tubs-90/case	\$ 26.80	.148-1 pkt/gl	180 gals
#172010	.05 oz/pk			
Laundry Detergent	250/drum	\$ 62.50	\$ 0.25	250 loads
	1.20 oz		1 pk/16-20 lbs	
			of laundry	

Finet Commodity Code(s): **For Agency Use Only**

48512000000 Cleaner and Polish, Metal (For Brass, Stainless Steel, Etc.)  
 48513000000 Cleaner, Hand and Skin, Synthetic Detergent Type  
 48516000000 Cleaner, Hard Surface, General Purpose, Liquid  
 48518000000 Cleaner, Heavy Duty Degreaser (Including Oven Cleaner)  
 48520000000 Cleaner and Polish for Marble, Masonry, Porcelain, Etc.  
 48522000000 Cleaner, Sewer and Waste Pipe, Acid and Caustic Types  
 48524000000 Cleaner, Sewer and Waste Pipe, Aerobic Bacteria and Fungi Type  
 48525000000 Cleaner, Tile and Grout  
 48526160000 Cleaner, Toilet Bowl, Powder  
 48528000000 Cleaner and Wax-Window, Mirror, and Glass  
 48529000000 Cleanser, Powdered, Chlorinated  
 48537000000 Detergent-Disinfectant (Washroom Type), Liquid and Aerosol  
 48540000000 Disinfectants, Spray and Powdered  
 48554000000 Floor Polishes and Waxes, Floor Sealer, and Dust Mop Treating Compound  
 48555000000 Floor Stripper and Cleaner  
 48578000000 Rug Shampoo and Spot Remover  
 48584000000 Scale Remover (Acid Type Cleaners for Dishwashers, Steam Tables, Etc.)



48586480002	Soap, A-125
48587000000	Soil Retardant (For Carpets, Rugs, Etc.)
50534360000	Detergent, Germicidal
50535470000	Detergent, Laundry, Granular
50535500000	Detergent, General Purpose, Powder
50535540000	Detergent, Low Sudsing, Powder
96286000000	Freight